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SERCXI OPEN MANDATE

# Senior SAP IPD/PLM Consultant — S/4HANA & Cloud

A digital-thread architect, not a transaction configurator. This mandate is for the consultant who connects engineering to the enterprise and is credible in both rooms.

10+ yrs

SAP PLM DEPTH

E→M→S

BOM THREAD OWNERSHIP

CAD + MES

INTEGRATION SURFACE

35 days

MEDIAN SHORTLIST

SRX-2614 · ENGAGED MANDATE · PREPARED BY SERCXI

## THE REMIT

## Why this role exists now.

Dutch manufacturers — discrete and process — are digitalising product development from requirements capture through to production handover. Legacy PLM systems sit disconnected from the enterprise core, leaving silos between engineering, procurement and manufacturing that slow every launch.

Integrated Product Development is where that gap closes: requirements, collaborative product data management, BOM management, change control and manufacturing handover, delivered as a single traceable thread on S/4HANA Cloud. Doing it well requires SAP PLM depth and genuine engineering credibility.

The client is running an active S/4HANA Cloud programme and needs the IPD authority engineering and enterprise stakeholders both trust — through solution design, configuration, CAD and MES integration, cutover and hypercare.

## FILE

## CORRIDOR

**Netherlands (EMEA)**

## SENIORITY

**Senior · 10+ years**

## DISCIPLINE

**Enterprise ERP**

## LANGUAGES

**Dutch & English**

## WORK MODE

**Hybrid — Netherlands**

## EMPLOYMENT

**Full-time · Contract or permanent**

## LISTED

**19 Aug 2026 · valid to 30 Nov 2026**

## WHAT THE ROLE CARRIES

- Lead the design of SAP IPD solutions across requirements management, collaborative product data management, BOM management and change control.
- Own the end-to-end digital thread — requirements to engineering BOM to manufacturing BOM to service BOM — with full traceability.
- Configure SAP IPD hands-on in S/4HANA Cloud, including variant configuration and product structure modelling.
- Lead integration design between IPD, S/4HANA, CAD systems (Teamcenter, ENOVIA, Windchill, Autodesk) and manufacturing execution systems.
- Configure engineering change management, ECRs and audit trails to CE, ISO, REACH or GMP standard as the sector requires.
- Facilitate workshops with R&D, engineering, procurement and manufacturing, translating engineering language into enterprise process design.
- Drive testing, cutover and hypercare, build reusable IPD accelerators, and guide junior consultants.

## THE PROFILE

## What we are looking for.

- Ten or more years of SAP PLM or product lifecycle consulting, with proven SAP IPD delivery in S/4HANA Cloud environments.
- Deep expertise in BOM management, variant configuration and product structure modelling.
- Hands-on engineering change management, ECRs and audit-trail configuration for regulatory compliance.
- Proven bidirectional integration with third-party PLM and CAD systems for product data, BOMs and engineering documents.
- Sector fluency across discrete or process manufacturing, including specification management and recipe formulation.
- Engineering credibility with CTOs, R&D directors and heads of engineering. Fluent Dutch and English.

## THE TERMS

## What the client offers.

- A senior seat on a live S/4HANA Cloud programme with architecture ownership of the digital thread.
- Day rate or salary benchmarked to Netherlands market standards for senior SAP IPD/PLM consultants.
- Contract or permanent engagement — the model is set in the scope conversation, before commitment.
- Direct access to engineering, R&D and manufacturing leadership, plus a mandate to build practice assets.
- Hybrid working from the Netherlands, with Benelux ecosystem visibility.

## THE SHAPE OF THE WORK

## SCOPE

Requirements, cPDM, BOM management, change control, manufacturing handover

## LANDSCAPE

S/4HANA Cloud · CAD and MES integration · SAP Cloud ALM

## ENGAGEMENT

Contract or permanent · EUR day rate or salary

## REPORTS TO

Lead SAP Architect / programme lead

INDEX READING

# The market reading behind the brief.

Current Q3 2026 displacement intensity in the sectors framing this search. Higher intensity means faster leadership turnover and sharper scarcity.

|                 |                 |
|-----------------|-----------------|
| Tech Consulting | Displaced · 9/9 |
| SaaS & Cloud    | Displaced · 9/9 |
| Workforce       | Exposed · 8/9   |

*The scarce profile is not the PLM configurator or the engineering manager, but the practitioner credible to both. That intersection is thin across the Benelux and thinner still with S/4HANA Cloud delivery evidence attached.*

CONFIDENTIALITY

The client is not named in this brief. On an engaged mandate the client's hiring intent is commercially sensitive, so the organisation is identified to you under confidence in the first partner conversation — not published to their competitors.

THE APPROACH

# How this mandate runs.

01 · Day 0–1

## Approach

You reach out — through this page, the partner's direct line, or a confidential booking. No application form, no CV upload to a portal. The first conversation is about fit, not paperwork.

02 · Days 2–7

## Partner conversation

Harald Agterhuis, the partner who signed this mandate, speaks with you directly. The conversation establishes whether the role and your delivery record genuinely align before anyone invests further.

03 · Days 8–21

## Client introduction

If the fit holds, Harald introduces you to the hiring client under confidence. The client sees a short, serious shortlist — not a pile of CVs. You meet the decision-makers and test the role against what you need.

04 · Days 22–35

## Decision

The client decides. If it's a yes, Harald works the offer with you and the client to land it — including counter-offer defence. If it's a no, you get a direct debrief, not silence.

YOUR PARTNER ON THIS MANDATE

## Harald H.R. Agterhuis

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